

Q1

LOOK OUT
FOR THE
ECOBX

**BOX&CO HAVE GONE ELECTRIC!
MEET THE NEWEST MEMBER OF
THE BOX&CO TEAM – OUR NEW
NISSAN LEAF.**

Our zippy new addition is 100% electric which means we will never put a drop of petrol in it, ever! Woohoo!

Better still, our LEAF produces zero CO₂ exhaust pipe emissions. In fact, it doesn't even have an exhaust pipe! Instead, it depends on one of the most advanced lithium-ion batteries ever developed. It takes just 30 minutes to charge the battery to 80%.

Although the LEAF is almost completely silent, our little EcoBox is hard to miss! Look out for us on the roads of Brissie.





MANAGING DIRECTOR REPORT

A WINNING START TO 2014/15



CELEBRATING OUR WIN AT THE
STATE MASTER BUILDERS AWARDS
AT BRISBANE CITY HALL

QUARTER 1 HAS BEEN A KALEIDOSCOPE OF ACTIVITY HIGHLIGHTED BY WINNING THE STATE MASTER BUILDERS AWARD FOR OUR REFURBISHMENT OF O BLOCK ON QUT'S GARDENS POINT CAMPUS – THAT'S TWO YEAR'S RUNNING IN THIS CATEGORY.

Thanks to all members of the project team (including suppliers and subcontractors) that have contributed to our success.

Box&Co has continued to perform well with Q1 revenue in line with an overall projection of \$21m for 2014/15. After the first part of the quarter being dominated by negative sentiment flowing on from instability in Federal Government, it has

been good to see a significant shift in sentiment in the last part of the quarter and enquiry levels increasing by more than 50%. This would be, in part, due to the urgency of the State Government to spend money leading into the next election and also the correction of the Australian dollar.

We are anticipating a period of high activity heading into the summer holiday period as clients seek to have projects completed prior to the industry shutdown.

Simon Box
MANAGING DIRECTOR
BOX&CO

INSIDE THE BOX

BEERS ON BOX A BIG HIT

Our annual 'Beers on Box' event was held yet again at Brew Brothers Microbrewery at Woolloongabba on Friday October 10.

This event has been a huge success over the years, and this year was no exception.

We hope all our subcontractors who attended had a great afternoon/night.

A NEW ADDITION TO ESTIMATING

After starting with Box&Co last year as a Building Cadet in the Building Services Division, Beau Gray has now joined the busy estimating team. Beau is an enthusiastic staff member and is doing a fantastic job crunching numbers in the estimating department.



SUBBY PROFILE:

KAYBRE PROFESSIONAL DECORATING SERVICES

Box&Co have been using the expertise of Brett Chesterman and his team at Kaybre for over six years.

One of our preferred subcontractors for painting, Kaybre is a professional outfit with fantastic attention to detail.

Thanks guys!





**BLAST
FROM
THE
PAST**

ALL HALLOWS SCHOOL HALL – 1998 GIVEN THE UNIQUE LOCATION, THE CONSTRUCTION OF THE ALL HALLOWS SCHOOL HALL WAS AN EXTREMELY CHALLENGING PROJECT FOR G & J BOX. THE FINAL RESULT IS A TESTAMENT TO THE HIGH STANDARDS OF WORKMANSHIP DEMONSTRATED ON ALL BOX PROJECTS.

AND THE SURVEY SAID...

THE RESULTS ARE IN FROM OUR MOST RECENT CLIENT SURVEY AND WE ARE THRILLED TO SEE THAT OUR CLIENTS REALLY DO VALUE WHAT WE DO. WE MUST BE DOING SOMETHING RIGHT!

**CLIENT
SURVEY**

95% of clients surveyed rated Box&Co an **8 or higher out of 10** for overall brand value, history, quality of workmanship, professionalism and systems

95% of clients surveyed confirmed our **key strengths** as:

- relationship with key project personnel
- quality of workmanship
- timely completion of works

95% of clients surveyed advised their **major reason for returning** to Box&Co was due to honesty, level of communication, quality of workmanship and value for money

95% of clients surveyed advised they had a **positive or extremely positive experience** with Box&Co over the last six months

85% of clients surveyed believed our **management system** (safety, quality and environmental) to be good or excellent

90% of clients surveyed advised that Box&Co was either **very or extremely professional**



RECENT
PROJECTS



BRISBANE CITY COUNCIL KIOSK
WESTFIELD CARINDALE



MOOROOKA
COMMUNITY CENTRE

FOUNDED ON TRUST

ESTABLISHED IN 1943, BOX&CO HAS BUILT A REPUTATION FOR RELIABILITY, QUALITY AND LONG LASTING RELATIONSHIPS.

A family company, Box&Co specialises in construction and building services & maintenance.

We look after public and private clients in a range of sectors including commercial, retail, public utilities, education, health and specialist technical.

We believe all relationships are built with trust and a genuine personal interest.

Every one of our team members is committed to a single vision – to share in the proud Box&Co tradition of service and excellence.