

Q3

EXTREME MAKEOVER FOR QUT CLASSIC

PROJECT

QUT 'O BLOCK'
façade & podium
refurbishment

CLIENT

QUT

LOCATION

Gardens Point Campus

COMPLETED

September 2013

CONTRACT VALUE

\$2.8M

DIVISION

Construction

'O BLOCK', HOME TO THE SCHOOL OF ENGINEERING ON QUT'S GARDENS POINT CAMPUS, HAS RECENTLY BEEN GIVEN A WHOLE NEW LOOK AT THE HANDS OF BOX&CO.

The existing seven storey brick façade was upgraded to match the modern new buildings in the precinct, while the ground floor lecture theatres and podium were also refurbished and upgraded to a seated study and wi fi hub.

A complex project, the exterior refurbishment involved the installation of new Alucobond cladding to an existing multi-level building façade.

The podium works included high grade carpentry and joinery works which have resulted in a spectacular finish whilst remaining extremely functional.

The project challenges also included managing a restricted site, access for cranes and multi-level scaffolding within an operating university environment.

POSITIVE PERFORMANCE IN A CHALLENGING MARKET

MARKET SENTIMENT HAS GENERALLY BEEN POSITIVE OFF THE BACK OF THE FEDERAL ELECTION.

There has been a minor drop in business confidence due to reduction in mining activity, however the bottoming out of interest rates has also had a positive effect overall to the construction industry.

Box&Co's market has remained unchanged for the past six months and looks to continue on a similar trajectory for the next six months. The release of the federal budget has caused a slump in consumer confidence, however we see the positive sentiment returning later in 2014. We anticipate general industry activity to remain stable for the next quarter.

Generally, Box&Co's performance has been very good in a challenging market. Our projected revenue for 13/14 is \$21 million and we are on target to achieve this.

All of our teams have performed exceptionally well over the last quarter. We have formed innovation task groups to workshop staff generated ideas which has had a very positive effect on our company culture.

We are also delighted with the feedback received from our core client groups in our biannual survey. Take a look at the results on the next page!

Simon Box
MANAGING DIRECTOR
BOX&CO

INSIDE THE BOX



TEAMING UP FOR A TRI

Twelve keen Box&Co employees braced a cold early morning in May to compete in the Fitness First Corporate Triathlon Series. For some it was their first triathlon so it was a nervous start however everyone put in 100% and did Box&Co proud. Well done team.



HIKING TO HELP

Box&Co employee Lida Malan joined 5 other ladies to walk 325km across Spain in May to raise awareness and money for The SHE Rescue Home in Cambodia. Amazing effort Lida!



MILLION PAWS WALK

For the second year in a row, Tanya has put on her walking shoes and walked with her dog Milly in the RSPCA Million Paws Walk. All funds raised support RSPCA Queensland to prevent cruelty to animals. Well done Tanya and Milly.

**BLAST
FROM
THE
PAST**



**CELEBRATING 50 YEARS
OF BUILDING QUEENSLAND
BACK IN 1993.
20 YEARS ON, THE TRADITION
IS STILL ALIVE.**

TICKING ALL THE BOXES

THE RESULTS ARE IN FROM OUR MOST RECENT CLIENT SURVEY AND WE'RE PLEASED TO SEE THAT WE ARE CONTINUING TO MEET AND EXCEED OUR CLIENTS' EXPECTATIONS.

PROFESSIONALISM

100% of clients surveyed confirmed that Box&Co staff were either **very professional** or **extremely professional**.

HISTORY

79% of clients agreed that our history was **extremely valuable** and relevant to our service provision.

MANAGEMENT SYSTEM

93% of clients surveyed rated Box&Co's management system as **above average**.

OUR PRODUCT

100% of clients surveyed rated Box&Co's **final product** as **equal to or better** than their competitors.

**BIANNUAL
CLIENT
SURVEY**

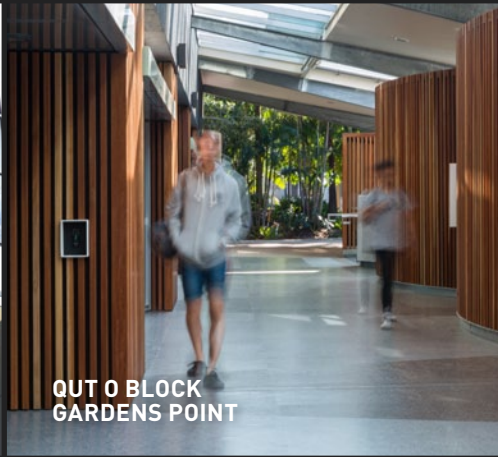


RECENT PROJECTS

**GREEN BEACON BREWERY
TENERIFFE**



**VERONA HOUSE
CANOSSA HOSPITAL
OXLEY**



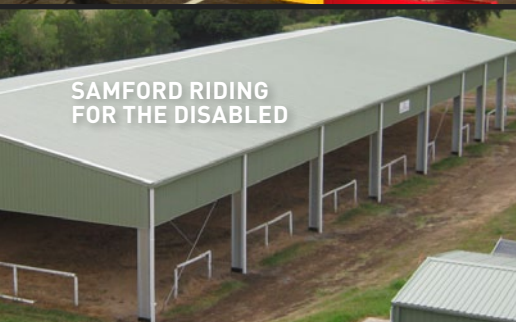
**QUT O BLOCK
GARDENS POINT**



**HUNGRY JACKS
BOONDALL**



**CURRIMUNDI
APARTMENTS**



**SAMFORD RIDING
FOR THE DISABLED**



**ST MARY'S COLLEGE
IPSWICH**

70 YEARS STRONG

ESTABLISHED IN 1943, BOX&CO HAS BUILT A REPUTATION FOR RELIABILITY, QUALITY AND LONG LASTING RELATIONSHIPS.

A family company, Box&Co specialises in construction and building services & maintenance.

We look after public and private clients in a range of sectors including commercial, retail, public utilities, education, health and specialist technical.

We believe all relationships are built with trust and a genuine personal interest.

Every one of our team members is committed to a single vision – to share in the proud Box&Co tradition of service and excellence.