

Q3

EXTREME BOX-OVER

WE ARE PROUD TO SAY THE BOX&CO FLEET OF VEHICLES HAS BEEN GIVEN A BOLD NEW MAKEOVER.

We are loving our new look and are already out on site showing it off!

Featuring our 'founded on trust' motto, the striking orange and black design is hard to miss.

The big question is: how long will we be able to keep them this shiny?



www.boxandco.com



CARVING OUR NICHE

EACH AND EVERY DAY OUR TEAM BUILDS ON OUR REPUTATION FOR OUTSTANDING CRAFTSMANSHIP, SERVICE AND PROFESSIONALISM. IT IS THIS REPUTATION THAT SERVES US WELL WHEN THE MARKET TIGHTENS AND THE COMPETITION IS FIERCE.

Q3 of FY 14/15 has been particularly challenging given the existing political climate at state and federal level.

The lack of decisive action at both levels has resulted in a reduction of business confidence across all sectors.

The one small saving grace is the record low interest rates.

Although low interest rates should help with spending, this hasn't yet resulted in a flow-on affect into commercial construction.

Thanks to our solid reputation and strong position in the market, Box&Co performance has been relatively stable with our annual revenue projection remaining at \$20m.

Thanks to our team for their commitment and professionalism.

Simon Box
MANAGING DIRECTOR
BOX&CO

INSIDE THE BOX



TRIATHLON SUPERSTARS

Six brave Box&Co employees braced The Spit early Saturday 2nd May for the Australian Super Corporate Triathlon. We are certain their sleek, new Box&Co race kit was a huge advantage in completing the 400m swim, 10km cycle and 4km run. Well done team!

**ABOVE FROM LEFT TO RIGHT:
SIMON BOX, LIDA MALAN,
BRENDAN BYRNE, DAVID SHEEHAN,
BEAU GRAY & PADRAIC NOLAN**

SUBBY PROFILE:

**ALLANNA
PLUMBING
SERVICES**



A long time preferred supplier for Box&Co, Allanna Plumbing has been operating since 1990. The team at Allanna Plumbing can look after all aspects of plumbing, drainage, backflow prevention and maintenance. We can certainly attest to the quality of their work, effective pricing and great customer service. Thanks for the good work!



ST CATHERINE'S
NANO NAGLE CENTRE
AT WISHART,
COMPLETED
BY BOX&CO
IN 2010.



**BLAST
FROM
THE
PAST**



THE FIRST BOX HEADQUARTERS, 1943.



CELEBRATING 65 YEARS BACK IN 2008.

POSITIVE RESULTS

THE RESULTS OF OUR BI-ANNUAL SURVEY ARE IN AND WE ARE PLEASED TO SAY THAT THE FEEDBACK IS OVERWHELMINGLY POSITIVE.

- **100% of clients surveyed have had a positive or extremely positive experience** with Box&Co in the last six months.
- **When it comes to our Management System** (OH&S, Quality and Environmental), of the clients surveyed, **58% rated it as excellent or industry best practice** while the remaining **42% rated it as good.**
- **100% of clients surveyed would award Box&Co a project** despite not being the lowest tender figure, but rather on the basis of providing greater overall value.
- **Clients were asked to score Box&Co out of 10 for key project KPIs.**
The average scores were:

• Overall professionalism	9/10
• Programme and timeliness	9/10
• Quality of workmanship	8/10
• Approach to variations	8/10
• Relationship building	9/10
• Budget and costs	8/10
• Project communication (written and verbal)	8/10
• Quoting and estimating (value, response and professionalism)	8/10



**AND THE
SURVEY
SAYS**



RECENT
PROJECTS



HERE & RIGHT:
GRIFFITH UNIVERSITY M10
REFURBISHMENT



THIS IMAGE & BELOW:
HUNGRY JACK'S
MANGO HILL NEARING
COMPLETION

FOUNDED ON TRUST

ESTABLISHED IN 1943, BOX&CO HAS BUILT A REPUTATION FOR RELIABILITY, QUALITY AND LONG LASTING RELATIONSHIPS.

A family company, Box&Co specialises in construction and building services & maintenance.

We look after public and private clients in a range of sectors including commercial, retail, public utilities, education, health and specialist technical.

We believe all relationships are built with trust and a genuine personal interest.

Every one of our team members is committed to a single vision – to share in the proud Box&Co tradition of service and excellence.



**Box
&CO**
BUILDERS EST 1943